

The M Resort  
12300 Las Vegas Blvd. S  
Henderson, NV 89044



WEALTHWATCH  
ADVISORS

# THE ULTIMATE ADVISOR TRAINING & COMPLIANCE CONFERENCE

LAS VEGAS | NOVEMBER 4–6, 2020

Wednesday  
Nov 4

6–8PM

**Welcome Happy Hour**

Thursday  
Nov 5

8–8:30AM

**Registration**

8:30–8:45AM

**Firm Overview & Goals for This Event**

David Shields, CEO—Wealth Watch Advisors

8:45–9:45AM

**Howard Capital Management Buy-Line  
Technology & Private Wealth Services**

Vance Howard, CEO—Howard Capital Management



9:45–10:30AM

**First Trust—ETFs & Structure Notes**

Tim Daniel & Andrew Hull, VP—First Trust



10:30–10:45AM

**Morning Break**

10:45–11:30AM

**Tax Planning for Small Businesses—Case Study**

Jeremy Lindsey, EA—Lindsey Financial, Inc.



11:30AM–12PM

**Preset 401K Appointments  
from The Warton Group**

Gordon Tonnessen, COO—The Warton Group



12–1PM

**Lunch Break**

1–2PM

**Simplify & Secure the Intake  
Process for New Clients with LifeArc**

Mike Wallin, CFP—Financial Architects & Consultants, LLC



2–2:45PM

**Retire Me Right Seminars—How We're Filling  
Events & Driving in \$1M+ per Month in AUM**

Patrick Lynch, CEO—Patrick Lynch Financial

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Thursday  
Nov 5  
Cont'd

2:45–3:30PM

**Horizon Investments—How Providing Goals-Based Investment Solutions Can Enhance Your Business**

Scott Egner, CIMA, CPWA, Practice Leader—Horizon One

3:30–3:45PM

**Break**

3:45–4:30PM

**SmartRIA Overview**

Casey Eitler, Director of Operations—Wealth Watch Advisors

4:30–5:30PM

**401K Guardian Lead Generation System**

Paul Spurlock—401K Guardian, LLC

Friday  
Nov 6

8–9AM

**Compliance Review to Protect Your Practice**

Bill Gastl, COO—Wealth Watch Advisors

9–9:45AM

**Taiber Kosmala—Right Trend Investment Models**

Phil Kosmala, CFA—Co-Founder of Taiber Kosmala, Inc.

9:45AM–10:30AM

**Fusion Elements—New Functionality to Simplify Your Business**

Ryan Borer, President—Fusion Capital Management

10:30–10:45AM

**Break**

10:45–11:15AM

**Brookmont Capital Management Overview**

Thurman Kelley, Manager of Investor Relations  
—Brookmont Capital Management

11:15–11:45AM

**Using SIPS Income Planning Software to Close More Business**

Kyle Davis, Financial Analyst—Wealth Watch Advisors

11:45AM–12PM

**Wrap Up—Next Steps**

David Shields, CEO—Wealth Watch Advisors

