

Date Form Completed: _____

Advisor Information

Name of Advisor: _____

Investor(s) Profile

Complete both clients, if applicable. Otherwise, complete only the section applicable to Client One.

Client One

Client Name: _____

Age: _____

State of Primary Residence: _____

Primary Residence ☐ Own ☐ Rent If own, estimated residence value: \$ _____Employment Status: ☐ Yes ☐ NoRetired: ☐ Yes ☐ No

Annual Income: _____

Social Security Benefit: _____ Pension Income: _____

Retirement Income Goal: _____

Remaining Mortgage Balance: _____ Years Remaining on Mortgage: _____

Amount of Emergency Liquid Cash: _____ Amount of Emergency Liquid Cash: _____

Client Two

Client Name: _____

Age: _____

State of Primary Residence: _____

Primary Residence ☐ Own ☐ Rent If own, estimated residence value: \$ _____Employment Status: ☐ Yes ☐ NoRetired: ☐ Yes ☐ No

Annual Income: _____

Social Security Benefit: _____ Pension Income: _____

Retirement Income Goal: _____

Remaining Mortgage Balance: _____ Years Remaining on Mortgage: _____

Amount of Emergency Liquid Cash: _____ Amount of Emergency Liquid Cash: _____

Liabilities

(Car Loans, personal loans, student loans, 2nd home mortgage, etc.)

Complete both clients, if applicable. Otherwise, complete only the section applicable to Client One.

Client One

Liability Description _____

Liability Value _____

Liability Description _____

Liability Value _____

Client Two

Liability Description _____

Liability Value _____

Liability Description _____

Liability Value _____

Investment Experience

Complete both clients, if applicable. Otherwise, complete only the section applicable to Client One.

Client One

☐ Novice☐ Intermediate☐ Expert

Client Two

☐ Novice☐ Intermediate☐ Expert

Retirement Time Horizon

Complete both clients, if applicable. Otherwise, complete only the section applicable to Client One.

Client One

- ☐ <5 years ☐ 5–10 years
☐ 11–15 years ☐ 16–20 years
☐ >20 years ☐ Retired

Client Two

- ☐ <5 years ☐ 5–10 years
☐ 11–15 years ☐ 16–20 years
☐ >20 years ☐ Retired

Investment Information (Insurance & Investments)

Complete both clients, if applicable. Otherwise, complete only the section applicable to Client One.

Client One

Description	Value
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Client Two

Description	Value
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Household Net Worth Excluding Primary Residence

- ☐ From \$0 to \$50,000 ☐ From \$50,000 to \$100,000
☐ From \$100,000 to \$250,000 ☐ From \$250,000 to \$500,000
☐ From \$500,000 to \$1,000,000 ☐ \$1,000,000 or more

Retirement Goal Profile

Complete both clients, if applicable. Otherwise, complete only the section applicable to Client One.

Client One

Number of Years to Retirement: _____

Annual Income Goal at Retirement: _____

Client Two

Number of Years to Retirement: _____

Annual Income Goal at Retirement: _____

Additional Financial Goals Not Mentioned Above